

## **CONTACT**

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# **CAPABILITY STATEMENT**

# **KEY DIFFERENTIATORS: CULTIVATE STRATEGY...**

- Designs and leads onsite & virtual meetings
- Centers adaptive leadership methodologies
- Strengthens relationships through role clarity
- Awakens distributed leadership
- Embeds inclusion & equity outcomes into every process
- Applies experimental approaches in volatile conditions, with collaborative design of pilot projects
- Assesses and implements action plans for increased cultural inclusion using the Diamond Inclusiveness Assessment<sup>®</sup> (DIA)<sup>®</sup>
- Trains Technology of Participation® methods
- Taps into ToP® Certified Facilitation and over 25 years' experience in managing group dynamics

# **PAST PERFORMANCE**

- Inclusive Strategic Plan, Minnesota Council on Disability:
   Hosted consensus process to equip staff for principled
   implementation of agency-defined goals. Developed highly
   accessible facilitation approaches, meeting materials, and
   documentation. Clarified roles between council, agency
   leadership, and staff.
- Customer & Constituent Services Study, City of Saint Paul:
   Project managed five-member team to document customer
   and constituent services system and user input. Provided
   analysis identifying concerns about access, service, and
   follow-up communication with users. Assessed impacts that
   differed among demographics of users. Synthesized user experience and process findings uncovered in City
   Department data. Made recommendations for equitable
   process improvement and outcomes.
- Transportation Engagement Campaign, East Side
   Prosperity Campaign: Engaged under-represented
   communities to improve access to high-quality transit;
   convening neighbors, organizations, and city, county, &
   state officials for productive dialogue. Initiated a surge of
   political will to engage social justice communities in
   infrastructure planning
- Business Corridor Study & Engagement Campaign, Grand Avenue Task Force: Led task force to respond to commercial vacancies, coordinating with three nonprofit organizations and the Saint Paul City Council. Designed process and facilitated eight, high-visibility meetings ending in consensus recommendations to city officials.

**Cultivate Strategy** is a facilitation, process consulting, and complexity coaching firm that shifts workplace cultures through narrative assessment, collaborative decision-making, and adaptive planning.

Serving the Midwest region and the Seattle Metropolitan area. Centered in Saint Paul, Minnesota.

## SATISFIED CLIENTS INCLUDE

- Ramsey County
- The City of Saint Paul
- Seattle Office of Arts & Culture
- King County Transit Accessible Services
- Minneapolis Animal Care & Control
- Minnesota Council on Disability
- Minnesota Counties Computer Cooperative
- Mahube-Otwa Community Action Partnership
- HOURCAR
- Neighborhood Energy Connection
- East Side Prosperity Campaign / Engage East Side
- Grand Avenue Task Force

## **DESIGNATIONS**

CERT designation S/WBE
Woman-Owned Small Business for the State of Minnesota,
SWIFT/Supplier #0001089626

DUNS #104975244

Primary NAICS Code: 611430

Secondary NAICS Codes: 541611, 541612

